

## Training Packet: Customer Pricing

The customer pricing training packet is a walkthrough of the different types of pricing plans that you can set up for different accounts in PartsWatch.

The first video in the series is a high-level look at the Customer Price Plan Setup screen so that the user can get familiarized with the setups.

Pricing Overview – 4 minutes

The next set of videos focuses on the Account Mode Setups.

- Account Mode Setups Part 1 of 2 5 minutes
- Account Mode Setups Part 2 of 2 4 minutes

The fourth video goes through the other types of mode setups – Model, Account, Group, Store Group and Enterprise.

Other Mode Setups – 4 minutes

The next series of videos details how to enter customer pricing setups, and how to enter Cost Range Pricing and Account Type grid setups.

- Pricing Grid Setups Part 1 of 3 4 minutes
- Pricing Grid Setups Part 2 of 3 5 minutes
- Pricing Grid Setups Part 3 of 3 4 minutes

The next video in the packet helps you understand List Price Setups.

List Price Setup – 2 minutes

The next video in the packet helps you understand the difference between margin and markup.

Margin vs. Markup Setup – 2 minutes

The final series of videos helps you understand Best Price, the Pricing Hierarchy, and the hybrid combination of the two.

- Best Price vs. Hierarchy Part 1 of 3 5 minutes
- Best Price vs. Hierarchy Part 2 of 3 4 minutes
- Best Price vs. Hierarchy Part 3 of 3 4 minutes